

JOB PREP "The Voice of Career Insight"

Global Information Technology - Monthly Newsletter

February 2017

Keep your name fresh..... Follow up accordingly!

Follow up within 24 hours to ensure you are fresh in the interviewer's mind. Don't forget the basics. Of course you want to thank the interviewer for taking the time to meet with you, but then you should quickly move from niceties to weighty, meaningful content. Match your strengths to their needs. Remind the interviewer of your qualifications by mentioning your key strengths that match the key job requirements. Remind them that you're a great fit, positioning yourself at the forefront of their mind.

Gov. Snyder focused on talent and technology at the 2017 Auto Show

During his visit to the NAIAS, Governor Snyder stopped by the inaugural Technology Showcase, a new event that highlights how technology serves an integral role in the revamped automotive industry. The governor commended people for taking an interest in technology, and encouraged them to continue developing their skills and to consider a possible career in the auto industry.

JOBS JOBS JOBS JOBS

Network Installation Technician

Full Time Employment. \$34,600.00 - \$62,400.00, based upon previous experience and working knowledge. Send resume to jobs@tcg-pros.com or call Alan Jordan at (586) 883-9157

Network Field Engineer/Technician

Send resume to: tffbs-4849836316@job.craigslist.org

Helpdesk Technician (Level 1)

Position services: workstations, servers, printers, networks, and vendor specific hardware and software.

Send resume to: std76-4845277867@job.craigslist.org

Global I.T.'s Monthly Thought Provocation

Failure will never
overtake me if my
determination to succeed
is strong enough.

Special Points of Interest In This Issue of 'JobPrep'

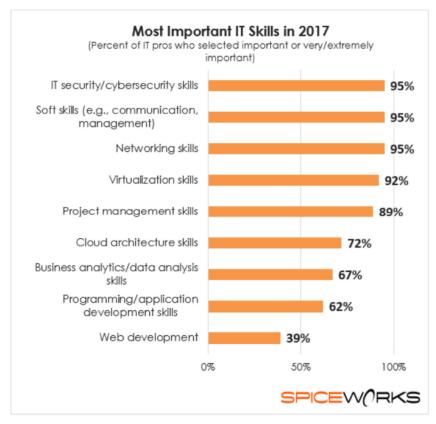
- Michigan's Growing Technology Sector
- Interview Tips
- GIT Wellness Corner
- Cool linterviewing Tools!
- IT News for 2017



Laid Off? Use LinkedIn for a job search in 5 easy steps

First off, take a couple days to breath and then when you are back and balanced, roll up your sleeves and get started on your job search strategy. Here is a list of things you can do to help you use LinkedIn:

- Put an end date on your current experience and add to your headline something eye catching like "Executive Recruiter/Speaker/Author/who helps you create a better career. Featured on Fox/CBS/CNN."
- 2) Never leave the Summary section blank! A blank Summary means that the first thing an employer sees is your Experience section. Your profile will then be like a resume without a Summary statement at the top, or like a term paper without an introduction.
- 3) Once that's done, start networking. Call your contacts, let them know you are I ooking. If that makes you queasy, email them inside LinkedIn and make contact.
- 4) 4) Start connecting with recruiters. How? Do an advanced keyword search for your industry and then refine it by choosing Staffing and Recruiting for industry. Add those recruiters who specialize in your industry to your network and include a note telling them that you're interested in new opportunities and to check out your profile.



5) 5) Start updating your LinkedIn Status. This is a great way to stay on top of your connections' minds. Investigate the Jobs section of LinkedIn. Take some time to play in LinkedIn Answers and Groups.





How to land the job during a second interview



When you're on the short list of final candidates for a second job interview, the key to success is to demonstrate to the hiring manager why you are the person they should hire over any of the other candidates. Here are two ways to accomplish this:

Tip #1: Come prepared with examples of previous work and be able to explain why your work was successful. Showing a hiring manager previous work, such as a product launch plan, can be helpful. Even better is to then explain why the product launch plan was successful, or parts of it that were not, why and what you learned from the experience. This demonstrates to the hiring manager that you understand how things work or don't work why certain tactics had a direct impact and others did not.

Tip #2: Provide the hiring manager with specific reasons why you're the candidate they should hire. From the notes you took during your first interview and from the job description, prior to your second job interview, write down the top 3-5 attributes they're looking for. Evaluate yourself against these items and determine how your qualifications and experience meet or exceed the requirements. By reminding the hiring manager of the key aspects they're looking for and explaining why you're the person they should hire, you're helping to make their decision easier.



Land more interviews with this cool job search tool!

With the job search engine called MyJobHunter, you can search all top career sites at once & apply to all matching jobs with one click. Just enter your search criteria, review the matching jobs and select the ones you want. Then, click a single button and you'll instantly apply to all selected jobs with your resume and cover letter (without having to log into each job site separately).

Click another button and you can automate the whole process! MyJobHunter can remember what you searched for, search for it again each day, and AUTOMATICALLY APPLY FOR YOU to new jobs matching your criteria. Review jobs in advance or put searching & applying on auto-pilot. The choice is yours.

You'll also get an application history report that makes follow-up a breeze! It shows the jobs you were applied to, full job descriptions, employer contact info, and application dates. You can even add personal notes to each job! This service is proven to reduce hours of job searching and resume submitting to just minutes. Simply upload your resume, enter your job search criteria and let

GIT Wellness Corner



In today's fast-paced world, eating properly and maintaining an exercise regimen can seem like luxuries rather than necessities. However, in the long run, taking the time to eat well-balanced meals and working out increases productivity and can help your company's bottom line. Since health care costs eventually come back to the employer — it's estimated that about \$130 billion a year in health care costs are related to overweight and inactivity — it really makes good business sense to embrace healthy habits.

Career Guidance Column

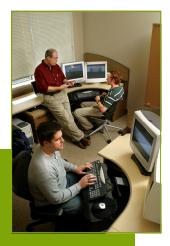


"Andrei - I think I just bombed an interview! They asked me a few questions about THEIR company and I was clueless. I should have read up on them first."

Yes, you learned the hard way. Always research the company before the interview: Not knowing much about their enterprise is showing a lack of respect and will likely destroy the applicant's chances of getting the job. If you know about the company and find a way to mention how your skills fit their current and five-year plans, you will stand out from the others receiving interviews. I trust you will do a lot better next time.

Upcoming IT Courses - Starting Soon

A+ - 2/28, 3/6	Oracle I2c - 4/21	Access - 3/6
Dreamweaver - 3/18	Security - 4/17	Professional - 3/18
BA - 3/27	SQL - 3/6	PowerPoint - 3/13
Ethical Hacker - 3/27	Web Pro - 3/9, 6/2	Project - 3/13
CCNA - 3/2, 3/27	Network+ - 3/7	SharePoint - 3/18
ASP.Net—3/11	Outlook - 3/2	XHTML - 3/18
Java - 4/1	PMP- 3/11	Photoshop - 3/6
Linux+ - 3/27	Sales - 4/30	Flash - 3/6
Excel - 3/11	CCNP - 6/8	Software Q&A - 3/11
MSSA - 4/17		NEW!CCNP—3/11
CISSP - 3/20		NEW! SQL Server 2012 3/20



Contact Us

Call us for more information about our exclusive IT services. We will help you begin your new career today.

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Stay Inspired: Here's your 2017 job search checklist

List What You're Thankful For: Attitude impacts everything in your job search. Give yourself an attitude boost by listing five things that you're thankful for in your life. Even when times are tough, you can likely find a few things to be grateful for.

Create a Daily Goal List: A simple checklist of no more than three goals can help you stay on track, give you a sense of productivity and allow you to feel a sense of accomplishment as you check off the items. Even better, an organized, consistent approach to your search is also more likely to result in a job. Revisit Your Finances: Exercise some control over the money you're currently spending. If you don't know where your money goes each month, make it a priority to figure it out now. Once you know how much money you require to live, you can look at tradeoffs in terms of your job search.

Determine Your Minimum Standards: If you have been looking for a job for a long time, you may have fallen prey to well-meaning friends and relatives who suggest that you take any job, even one outside of your field or below your desired salary. Depending on your situation, this might be good advice. But proactively thinking about the timetable and plan that works for you will help you to manage your job search as well as respond to your friends in a deliberate way.



Technical Advice



"Marcial, how do you think scientific and technological breakthroughs can be accelerated to improve the human condition?

The continued acceleration of S&T is fundamentally changing what is possible, and access to the S&T knowledge that is changing the prospects for the future is becoming universal. Free online university courses proliferate; open source hardware and software are sharing the means of production. And the ability to learn this knowledge is also improving with. We need a global collective intelligence system to track S&T advances, forecast consequences, and document a range of views so that everyone can understand the potential benefits, and even some consequences, of new S&T.

9 hottest IT skills for 2017



The pace of job growth in IT may be slowing down, but it's still moving at a strong clip. A healthy 24% of the respondents to Computerworld's 2017 Forecast survey said that their companies plan to add more IT employees in the year ahead. While down from 32% and 33% in the previous two years, the fact that a number of employers still anticipate growth indicates that the prospects for expansion in the IT ranks are good. Moreover, the kinds of technical skills in high demand are those needed for enterprises in expansion mode, sug-

gesting that organizations are continuing to invest in their IT infrastructures. Here's a look at the 9 IT skills that the 194 IT executives who responded to a survey said will be most in demand heading into 2017.

- 1. Programming/application development 48% of respondents said they plan to hire for this skill in the next 12 months.
- 2. Project management 35% of respondents said they plan to hire for this skill in the next 12 months
- 3. Help desk/technical support 30% of respondents said they plan to hire for this skill in the next 12 months
- 4. Security/compliance governance 28% of respondents said they plan to hire for this skill in the next 12 months
- 5. Web development 28% of respondents said they plan to hire for this skill in the next 12 months
- 6. Business intelligence/analytics 24% of respondents said they plan to hire for this skill in the next 12 months.
- 7. Mobile applications and device management 24% of respondents said they plan to hire for this skill in the next 12 months.
- 8. Networking 22% of respondents said they plan to hire for this skill in the next 12 months
- 9. Big data 20% of respondents said they plan to hire for this skill in the next 12 months

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